

National University of Athens  
Technical University  
Managing Director  
Zografou Campus  
GR-15780 Athens, Attiki  
Greece



Wirtschaft.  
Mach es in Brandenburg!

ΤΜ. Πρ. Ση/2-3.17

Ihre Zeichen/Nachricht vom

Ihr Ansprechpartner  
Olivia Liebert

E-Mail  
green.ventures@ihk-potsdam.de

Tel. +49-331-2786-241

Fax +49-331-2786-191

February 7, 2017

## Invitation to the International Partnership Forum for Environmental and Energy Technologies Green Ventures 2017

*20 years Green Ventures – the jubilee in the framework of the fair terratec and exhibition new energy world*

Managing Director ,

on behalf of the State Ministry of Environment and Agriculture of Saxony, the Potsdam Chamber of Commerce and Industry in cooperation with the Enterprise Europe Network Saxony, the Leipzig Trade Fair, the Leipzig Chamber of Commerce and Industry and the Japan External Trade Organization (JETRO) is currently preparing the 20<sup>th</sup> international partnership forum *Green Ventures 2017*, which will take place from 5 to 7 April 2017 in Leipzig, at the environmental fair *terratec* and the exhibition and conference *new energy world*. The partner country of the partnership forum in 2017 will be Japan.

The partnership forum, one of the biggest events held for this sector in Germany, aims at companies of the energy and environmental sector (for water, air & soil, energy & construction, recycling & renewable materials) from worldwide. In the last *Green Ventures*, altogether more than 4.900 companies from 120 states participated.

The *Green Ventures* catalogue with the profiles and co-operation requests of all participants will be published in March 2017. It will give you the opportunity to choose your interlocutors in advance. There are no restrictions regarding the type of cooperation, whether you discuss subcontracting, distribution, technology transfer opportunities or just exchange experiences. The main target is the creation of business contacts. The fact that the *Green Ventures* take place at the same time and location as the international environmental fair *terratec* and the exhibition *new energy world* offers you additional contact possibilities.

For foreign companies/institutions a participation fee of 50,00 EUR (per person) is charged for the following comprehensive service package:

- participation in the partnership event *Green Ventures 2017*
- entry to the international environmental fair *terratec* and the exhibition *new energy world* (fee required conference)
- publication of your company profile in the catalogue
- translation services during *Green Ventures* - if needed, conference language is English

- organization of bilateral/individual business talks
- Evening receptions of fair and partner country
- lunch and drinks during *Green Ventures* partnership forum on 6 April 2017
- excursions to innovative firms/projects in Saxony on 7 April 2017

On our Website [www.green-ventures.com](http://www.green-ventures.com) you will find further information and the current *Green Ventures flyer*. You can either register online or fill in the registration form attached to the flyer and return it until **February 28, 2017** by email ([green.ventures@ihk-potsdam.de](mailto:green.ventures@ihk-potsdam.de)) or fax (+49 331 2786 191).

In case of questions, please don't hesitate to contact us under +49 331 2786 241.

We would be very glad to welcome you to the *Green Ventures 2017* in Leipzig!

Yours sincerely



Torsten Stehr  
Director Regional Economic Policy |  
Innovation and Environment| Projects  
Potsdam Chamber of Commerce and Industry



Olivia Liebert  
Project Manager Green Ventures  
Potsdam Chamber of Commerce and Industry



## „Green Ventures 2017“ Leipzig, Germany

### Program

- April 5, 2017** ■ 7.00 pm Opening ceremony of Green Ventures in the framework of the international evening reception of the terratec 2017
- April 6, 2017** ■ Partnership forum  
■ Seminar of the partner country  
■ 7.00 pm Reception of the partner country, Neues Rathaus Leipzig
- April 7, 2017** ■ Excursion to companies in Saxony

**Place:** Neues Messegelände Leipzig, Messe-Allee 1

### Service Package

Brandenburg and Saxon participants: 150 Euro  
German participants: 200 Euro / Foreign participants: 50 Euro  
Exhibitors of terratec an new energy world 2017: free

- Publication of your company profile in the catalogue
- Evening receptions of fair and partner country
- Participation in the partnership forum + Lunch
- Translation service (upon request), Conference language: English
- Support with scheduling of individual, bilateral meetings
- Participation in the excursion
- Access to the terratec and to the exhibition area of the new energy world (fee required conference)



**terratec**

**Trade Fair for Waste Management, Circular Economy and Protection of Environmental Resources**

With a refined profile the **terratec** is the event for the waste management, circular economy and resources industry. The focus is on technologies and services for the disposal and utilization of waste. Concepts and solutions for waste prevention, resource efficiency and the sustainable management of natural resources are also part of the fair profile. The exhibition is closely connected with an attractive specialized program of supporting events. [www.TerraTec-Leipzig.com](http://www.TerraTec-Leipzig.com).



**new energy world**

**Conference & Exhibition for Energy Management, Energy Services & Networked Systems**

The **new energy world** is a top-class conference with an accompanying exhibition and covers the complex topic of the management of networked energy systems from a technical, economic and political point of view. It focuses on important issues for the realization of the energy transition, e.g. digitalization, networking, storage and innovative services. [www.newenergyworld.de](http://www.newenergyworld.de)

For further information please go to [www.green-ventures.com](http://www.green-ventures.com)

## Germany's largest partnership forum for environmental and energy technologies

"Green Ventures" offers a program of carefully planned, bilateral meetings for companies as well as institutions from approx. 35 nations. The forum has been taking place annually in Germany since 1998, in China in 2002 and 2004, as well as in Italy in 2008, in Brazil in 2011, in the Gulf States in 2012, in the United Kingdom in 2014 and in Israel in 2015.

The forum is directed at firms and institutions active in the following areas:

### 1. Green Ventures - Water, Air & Soil

Water and sewage treatment, distribution & planning, circulation processes, air and ground clean up, ordinance clearance, remediation and recultivation.

### 2. Green Ventures - Energy & Construction

Energy planning, generation, distribution, saving and regenerative energies, heating, waste heat, co-generation, insulation, environmentally friendly & innovative construction, architecture, project planning, building methods & equipment, facility management, infrastructure (water & energy supply etc.), modernization, restoration, demolition/recycling.

### 3. Green Ventures - Recycling & Regenerative Materials

Waste collection, transport, management & recycling, composting (new) materials made of renewable resources or waste and their industrial applications, bio-degradables and resource efficiency.

**Countries:** Japan, Spain, Turkey, Great Britain, Denmark, France, Kenya, Finland, China, Italy, Poland, Tunisia, Belgium, Czech Republic, Hungary, Russia, Germany and other countries

### Organizer

Potsdam Chamber of Industry and Commerce  
Torsten Stehr, Olivia Liebert  
P.O. Box 600855  
D-14408 Potsdam, Germany

Phone: +49 (0) 331 - 27 86 241/283  
Fax: +49 (0) 331 - 27 86 191  
E-Mail: [green.ventures@ihk-potsdam.de](mailto:green.ventures@ihk-potsdam.de)



## International Partnership Forum for Environmental and Energy Technologies

in the framework of the terratec and new energy world

Leipzig, April 5 to 7, 2017



Partner country  
Japan

# GREEN VENTURES®

## International Partnership Forum

20  
years

Supported by:



Questionnaire & Registration form for the international partnership forum „Green Ventures 2017“. Please fill out this questionnaire. The information will be used for your presentation in the catalogue of participating firms.

**Main business area of activity**  
(please mark not more than 3)

- 1. Soil
- Air
- Water
  
- 2. Energy
- Construction
  
- 3. Recycling
- Renewable Materials

\_\_\_\_\_  
**Company Name**

\_\_\_\_\_  
**Address**

\_\_\_\_\_  
**E-Mail**

\_\_\_\_\_  
**Internet**

\_\_\_\_\_  
**Phone/Fax**

\_\_\_\_\_  
**Contact**

\_\_\_\_\_  
**Languages spoken**

\_\_\_\_\_  
**Year established**

\_\_\_\_\_  
**Employees**

\_\_\_\_\_  
**Target countries**

\_\_\_\_\_  
**Turnover (Euro)**

\_\_\_\_\_  
**Export share (%)**

**Business activity**

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

**Co-operation wanted**

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

Yes, we would like to participate in the international partnership forum „Green Ventures 2017“.

I agree to the registration and the publication of my contact data in the Green Ventures company data bank.

Thank you for this information.

\_\_\_\_\_  
**Signature**

\_\_\_\_\_  
**Firm stamp**